

## John Craddock

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**To:** Craddock, John (john.craddock@casecontrols.com)  
**Subject:** FW: Air Compressor Control System Update from IP Eastover

**From:** Rick Konopka [<mailto:Rick.Konopka@ipaper.com>]  
**Sent:** Friday, August 26, 2011 8:36 AM  
**To:** John Craddock  
**Subject:** RE: Air Compressor Control System Update from IP Eastover

We are seeing around \$560K savings per year.

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**From:** John Craddock [<mailto:john.craddock@casecontrols.com>]  
**Sent:** Friday, August 26, 2011 9:34 AM  
**To:** Rick Konopka  
**Subject:** RE: Air Compressor Control System Update from IP Eastover

Rick,

Thank you for taking time to pass along this good report. I've always believed and practiced that your first impression of us is important but your last impression is more important than your first.

Are they able to quantify the savings?

John Craddock

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**From:** Rick Konopka [<mailto:Rick.Konopka@ipaper.com>]  
**Sent:** Thursday, August 25, 2011 11:08 AM  
**To:** [jason.mays@casecontrols.com](mailto:jason.mays@casecontrols.com); Devin Sullivan  
**Cc:** John Craddock  
**Subject:** Air Compressor Control System Update from IP Eastover

The mill and operations report that they are very pleased with the overall installation and the energy savings that they have generated with the new control system. It is a well designed and flexible control system and I would recommend to any that ask. If I had the project to do over, I should have included time and funding in the project to fully specify understand all instrumentation that was to be provided.